

CPPCA 85th Annual Training Conference Approved Budget

INCOME	ACTUAL AS OF		Notes
		8/17/2016	
<b>4020 - Conference</b>			
4036 - STC Revenue	0.00		
4035 - Miscellaneous Conference Income	0.00		
4024 - Attendee - Revenue	76,635.00	60,415.00	Based on 215 attendees paying the member rate of \$355
4026 - Sponsor - Revenue	15,000.00	14,100.00	
4027 - Exhibitor - Revenue	38,700.00	23,100.00	
4028 - Raffles/Live-Silent Auction	1,500.00	1,000.00	
4030 - Promopiece & Postage	2,000.00		
<b>Total 4020 - Conference</b>	133,835.00	98,615.00	
<b>EXPENSE</b>			
<b>5035 - Conference Expenses</b>			
6011 - Vendor Booth Decorator	5,500.00	4,495.00	Based on 2015 Conference fees paid
6012 - Miscellaneous Supplies	500.00	400.00	For last minute supplies
6010 - Speaker Gifts	200.00		For coffee packets or candy in speaker gifts
6009 - Postage Handling - CN w/Reg	0.00		
6008 - Printing/Signs	5,000.00	4,000.00	Includes all printing / signage / attendee booklets staff rate of \$84 + 13% tax & \$1.00 tourism = \$95.92 x \$191.84
6007 - Staff Travel	200.00		
6006 - Trainer / Board of Directors	1,000.00		For trainers that require travel assistance
6005 - Entertainment	0.00		
6004 - Awards	600.00	500.00	Actual production costs for awards
6003 - Audio/Visual	1,700.00	1,000.00	Based on approximate AV used at conference
6002 - Tote Bags/Name Badges	3,500.00	3,298.00	For bags and other attendee giveaway items
6001 - Raffle Giveaway	600.00	500.00	Raffle gifts / Ipod for visiting exhibit area
6000 - Food & Beverage	55,500.00	55,500.00	Per contract
5035 - Conference Expenses - Other	3,500.00	3,500.00	Meeting space Rental per contract
<b>Total 5035 - Conference Expenses</b>	77,800.00	73,193.00	(Proposed net income of \$55,600)
<b>INCOME LESS EXPENSES</b>	56,035.00	25,422.00	